

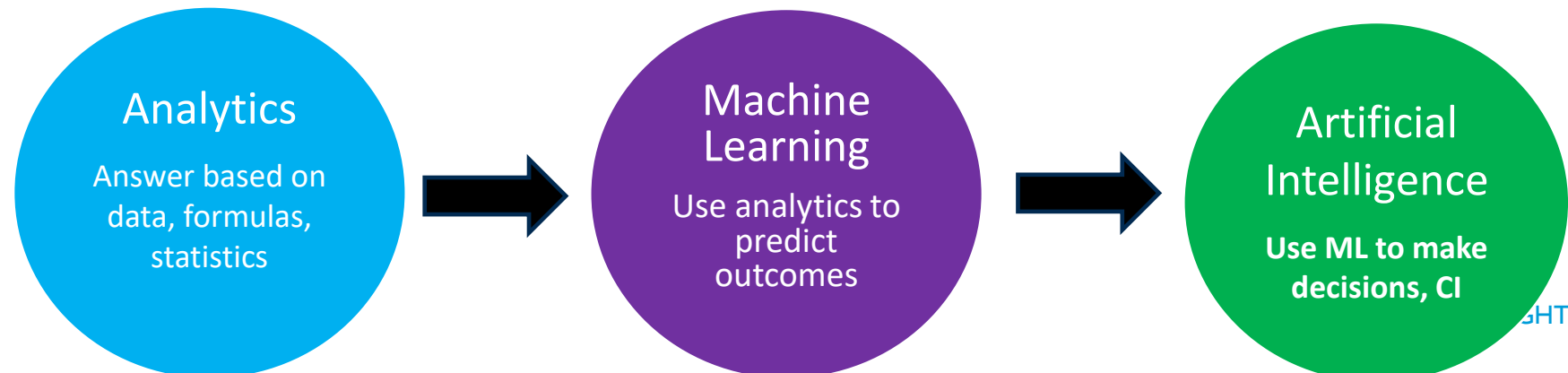
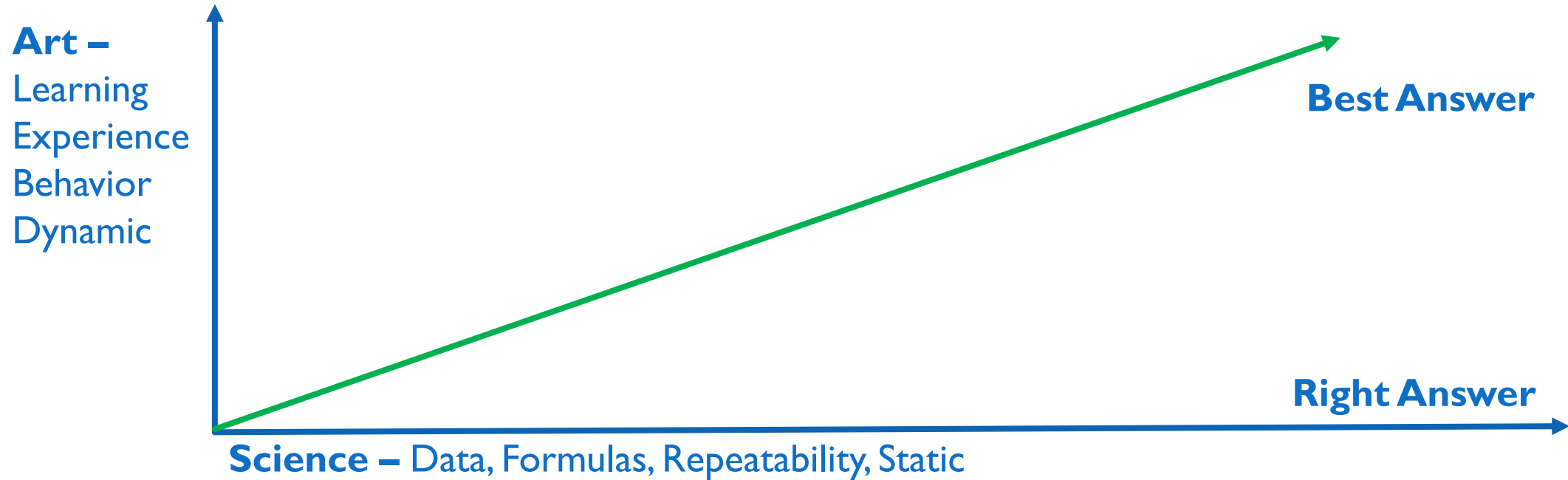


LESSONS LEARNED USING AITO IMPROVE NETWORK PERFORMANCE & SECURITY

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AI LEVEL SET – THE RIGHT ANSWER VERSUS THE BEST ANSWER



LESSON #1 – USE AI TO DO THE BASICS WELL

Use Case: Global Manufacture Needing Additional Operational Technology (OT) Security

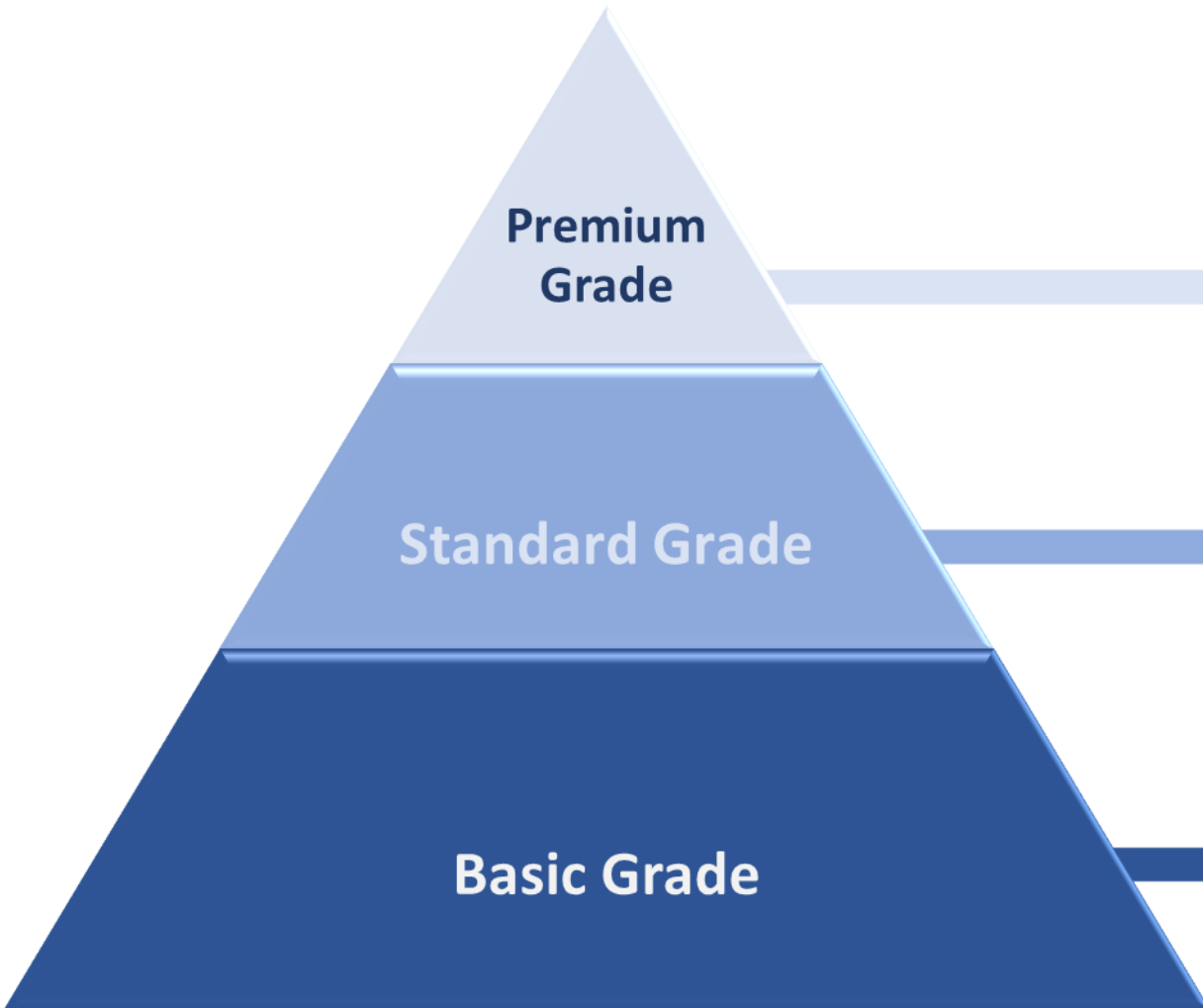
Business Drivers: Cyber-security risk management and keeping cyber-insurance costs in-line which had gone from \$20M to \$30M in the past year

Process: Bring in 3rd party consultants/experts, gather requirements, go to RFP, select vendor, pilot, rollout, and continuously improve including measuring and managing results.

Why AI – Dynamic environment with limited resources so needed a system to help prioritize projects and keep the enterprise risk score up to date in near real-time.

Lessons Learned: While AI-Ops and SOC are maturing, using AI to do foundational work such as building an active inventory and real-time risk assessment still has a ways to go. **If you do not do the basics well, the fancy stuff and the value are minimized.**

LESSON #1 – USE AI TO DO THE BASICS WELL - CONTINUED

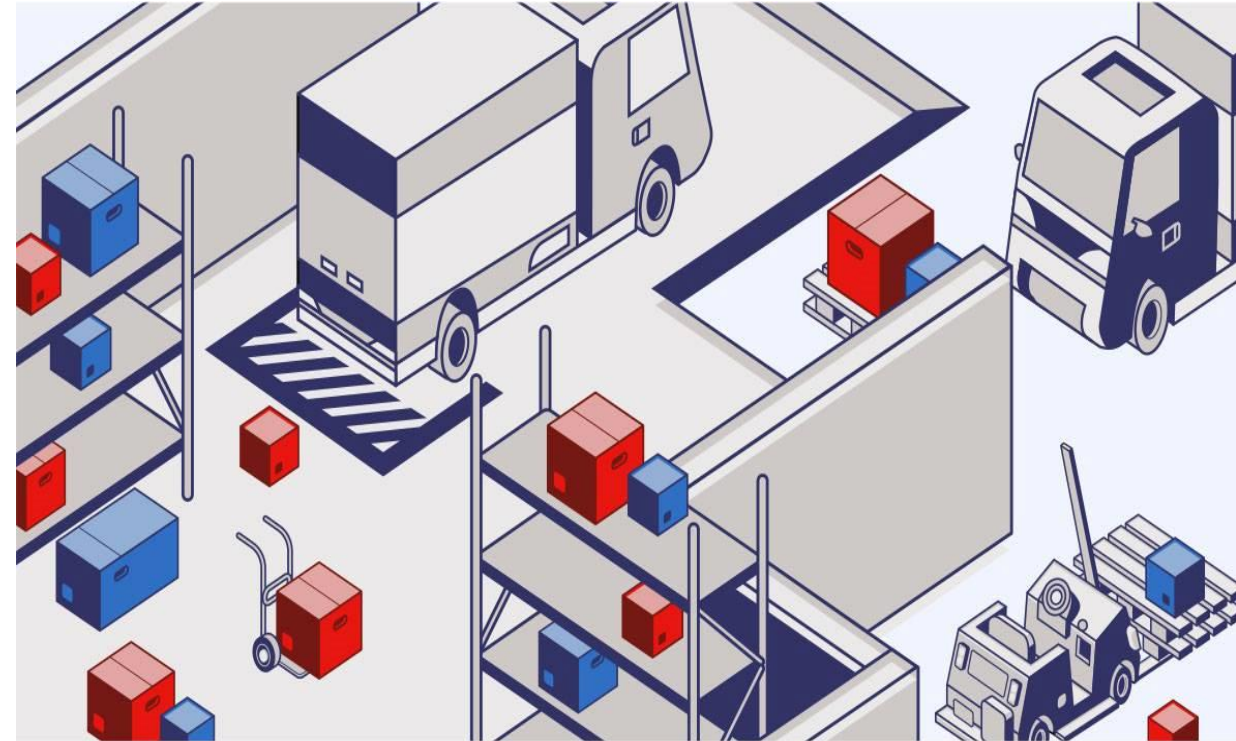


Characteristics for each Security Tier					
Inventory	Network	UTM	SPAN	IAM	SIEM
LPA	Zero Trust	Proxy, DLP	Active	MFA (6x)	AI/ML Baseline, Anomaly Detection
Dynamic	Micro-Segments	IPS	Passive E-W	NAC	Event ID, Classification
Static	OT Segment	Firewall	Passive N-S	MAC	Logging

LESSON #1 – USE AI TO DO THE BASICS WELL - CONTINUED

Inventory Management

- 1) **Identify everything connected**
 - a) Device manufacture & function
 - b) OS and patch version
 - c) Protocols used
 - d) Criticality
- 2) **Sort who is talking to what**
 - a) IP addresses and TCP/UDP Ports
 - b) Sessions and volumes
- 3) **Identity and access management**
 - a) Local
 - b) Remote
- 4) **Risk Score**



LESSON #1 – USE AI TO DO THE BASICS WELL - CONTINUED

Detect insider threats

- Analyze behavior of users with access to sensitive data
- Detect unusual activities

Natural next step in threat detection

- Signatures → Correlation → ML
- All are needed to mitigate modern threats

Higher fidelity risk scoring

- Risk assignment based on deviation instead of static rules or event count

Intuitive analysis of alarms

- Generalized behavior profiles enable rapid response
- Alarms natively include user and entity context



LESSON #2 – UPGRADE TO PRECISION TIME PROTOCOL

Use Case: Large Financial Institution Driving Down Fraud

Business Drivers: Cyber-security thieves are getting smarter and the amount they are stealing is growing by double digits per year.

Process: Bring in 3rd party consultants/experts, gather requirements, go to RFP, select vendor, pilot, rollout, and continuously improve including measuring and managing results.

Why AI – The ability to tracking a transaction across 100+ systems and identify anomalies and risks in near-real time and automatically keep tuning to minimize false positives.

Lessons Learned: When dealing with applications that span hundreds of systems, upgrading from Network Time Protocol (NTP) which is accurate to 20-30ms to Precision Time Protocol which is accurate to 10-15 micro-seconds helps with event correlation and shotgun attacks.

LESSON #3 – CORRELATION BETWEEN SYSTEMS YIELDS RESULTS

Use Case: Large U.S. Retailer

Business Drivers: Improve WiFi experience for shoppers and track their behavior within a physical store while also helping reducing theft

Process: Bring in 3rd party consultants/experts as a trusted advisor to help optimize investment

Why AI – Merging video data with network data provided business insights not seen before.

Lessons Learned: Tons of data and being able to anonymize the data while also tracking patterns could predict things like flash theft in ways not seen before. End-to-end monitoring provided a more consistent end user experience.

LESSON #4 – ITS ALL ABOUT THE DATA

Use Case: All clients that I have worked with in the past few years

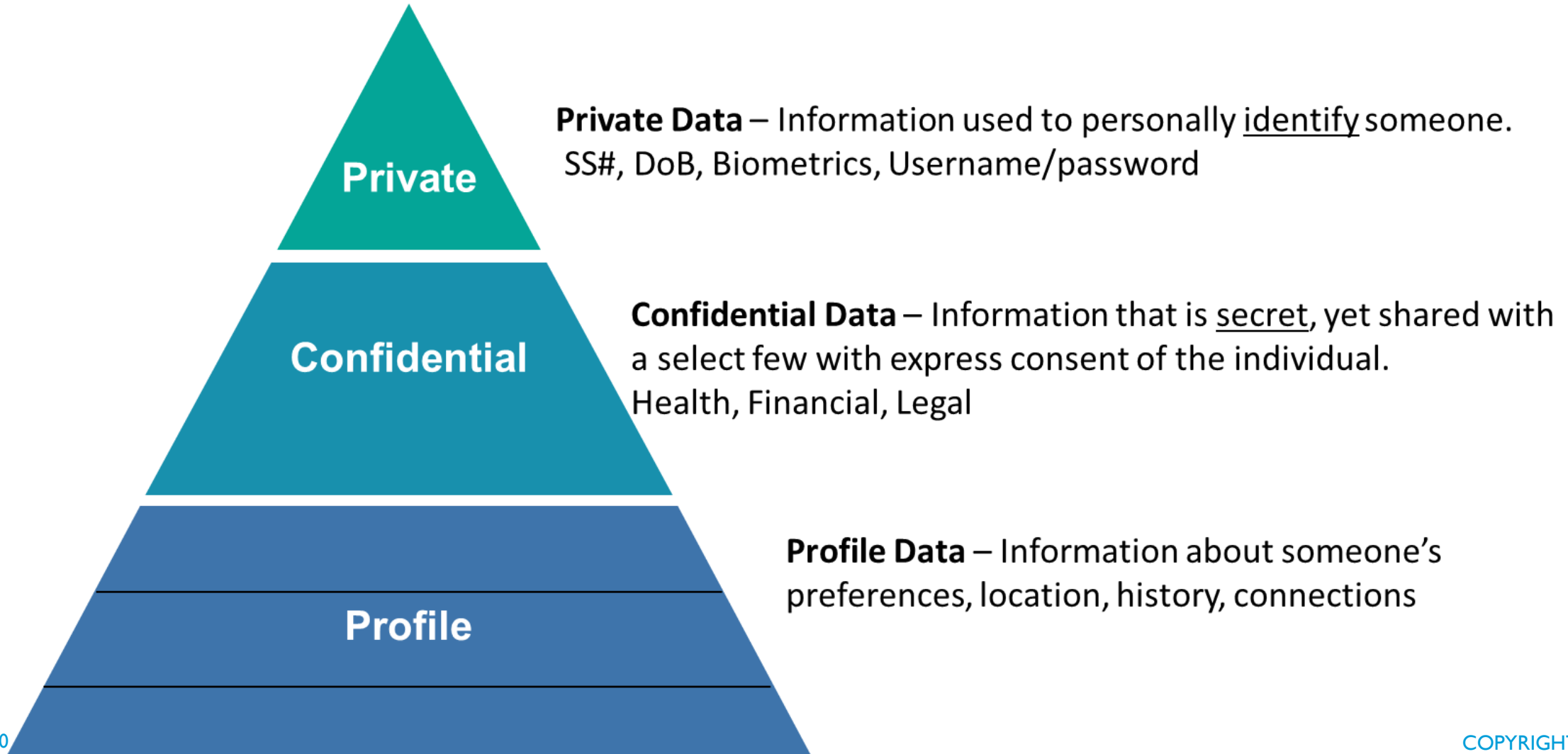
Business Drivers: Better return on technology investment to help drive measurable business results in a dynamic digital economy.

Process: Bring in 3rd party consultants/experts as a trusted advisor to help optimize investment

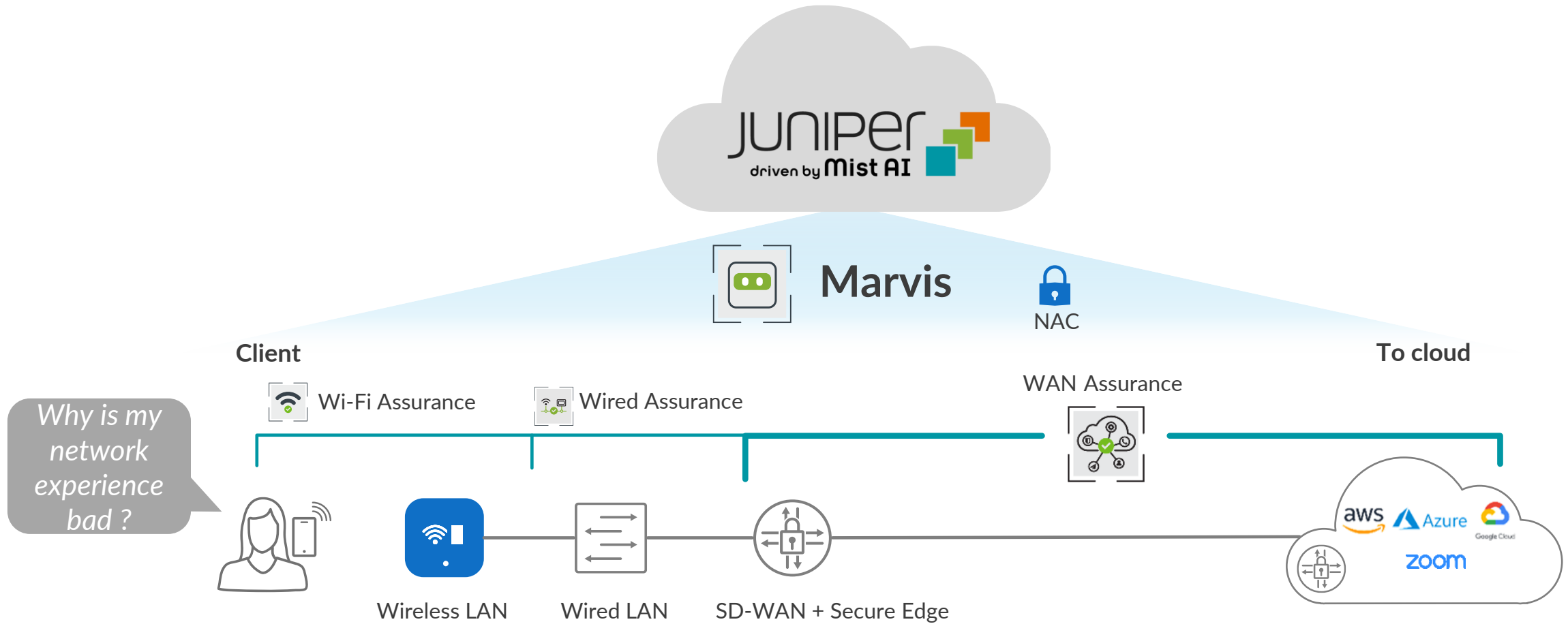
Why AI – The next evolution in processing data

Lessons Learned: Tons of data and being able to anonymize the data while driving outcomes is half science and half art. It is amazing how much data can be collected.

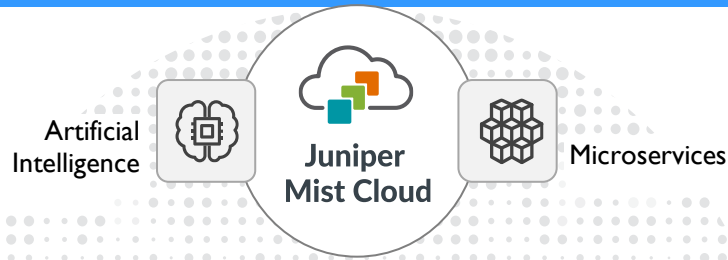
LESSON #4 – DATA CONTINUED – DATA CLASSIFICATION



MY JOURNEY WITH AI – STARTED WITH JUNIPER MIST



MY JOURNEY WITH AI – STARTED WITH JUNIPER MIST - CONTINUED



AI-Driven Cloud Services

Virtual Network Assistant

Marvis

- AI-driven Problem Solver
- Conversational Assistant



Marvis Actions

- Proactive Network Insights & Remediations
- All Encompassing Network Visibility



Premium Analytics



Wi-Fi Assurance



User Engagement



Asset Tracking



IoT Assurance



Access Assurance



Wired Assurance



WAN Assurance

Wireless Infrastructure



Mist Edge



AP12



AP24



AP33



AP34



AP43



AP45



AP63 (outdoor)



BT11 (BLE)

midwest architecture community collaboration

Wired Infrastructure



EX4600/4650



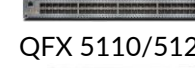
EX4400 & -24X



EX4100 & EX4100-F



EX4300



QFX 5110/5120



EX2300

EX3400

WAN Infrastructure



SRX



Session Smart Routers

MY JOURNEY WITH AI – STARTED WITH JUNIPER MIST - CONTINUED

Marvis Client:
Android, Windows

3rd Party

Graph DB

WAN-Marvis

Graph ML

NLP/
NLU

(natural language
processing/understanding)

User Sentiment

WAN Self Healing

WAN Self Optimization



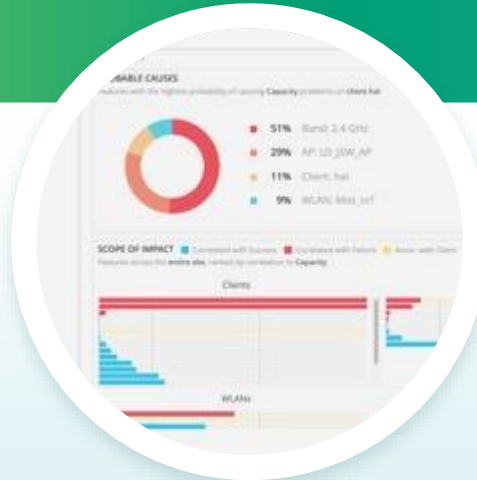
Data



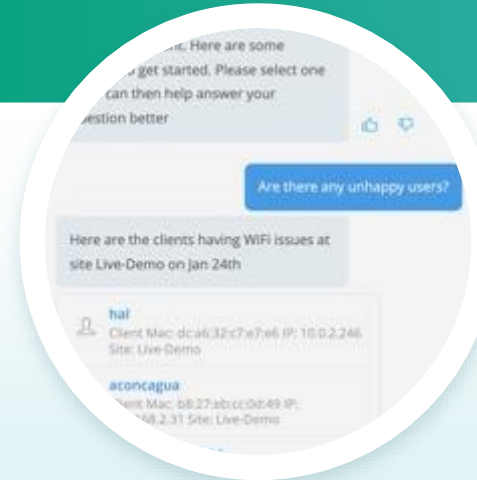
AI Primitives
Event Timeline



Data Science
Toolbox



Conversational
Assistant



Self Driving
Action
Framework



CLIENT / WIRED / WIRELESS / WAN / SECURITY / MIST EDGE / 3RD PARTY

DISTRIBUTED SOFTWARE ARCHITECTURE

WHAT IS NEXT? – USING AI AS A COACH & AUTOMATE CONFIGS

AI is automation that can do tasks on par with human domain experts that requires cognitive skills.

LSTM- Neural Network

Time Series Anomaly Detection, NLP, Geo-Spatial Analysis.

Unsupervised Learning

Location

Shapley

Feature assessment.

GAI / LLM / Transformer

Marvis Conversational Assistant.

Reinforcement Learning

RRMv

DEEP LEARNING

ARTIFICIAL INTELLIGENCE

MACHINE LEARNING

K-Means Clustering

Environment Learning.

Decision Tree

AP / Switch Health, DHCP Health, Coverage Hole, bad cable.

Online ARIMA

Time Series Anomaly.

Bayesian Inference

Persistently Failing Clients, Auto Placement of AP.

XGBoost / Decision Tree

Throughput Prediction.

Probabilistic Graphical Models

Root Cause Analysis.

Logistic Regression

AP / Switch Health.

Domain Expertise Classification

Service Level Metrics, Event Timeline.

Mutual Information

Feature Discovery.

Temporal Correlation

Root Cause Analysis.

